

1-on-1 Business Matching with Singapore SMPs

Friday 21 July 2017, 9:00 – 13:30hr.

Pullman Bangkok Grande Sukhumvit

Time	Outline
9.00 – 9.25	Registration
9.25 – 9.30	Welcome Address
9.30 – 12.00	Business Matching
12.00 - 13.30	Networking Lunch

All session will be held in English

Application Form
1-on-1 Business Matching with Singapore SMPs
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1. Name :
2. Company :
3. Job Title :
4. Email :
5. Mobile Number :
6. Number of partners in your firm :
7. Number of staff in your firm :
8. Which firms would you like to meet? (Please tick a maximum of 5 firms) *

- Ardent Associates LLP
- Fiducia LLP
- JBS Practice PAC
- K Y Chiang & Co
- CA Trust PAC
- CA Practice PAC
- Kong, Lim & Partners LLP
- K.K Lim & Co
- UHY Lee Seng Chan & Co
- Robin Chia PAC
- Unity Assurance PAC

*Please see each firm's "wish list" on the following pages.

Wishlist for Business Matching for Business Study Mission - BKK, 19 - 21 July 2017

	Organisation	Areas of interest	Wishlist
1	CA Trust PAC	Establishing partnerships with Thailand SMPs - Access if there is business opportunity for my clients - Establish business contact	1. Thailand SMPs 2. Offshoring service providers
2	CA Practice PAC	Establishing partnerships with Thailand SMPs Joining of Network	1. Collaborating partners for cross-border referrals and possibility of joining a network. 2. Looking for partners for IT and ERP projects including marketing and selling of a promising accounting and ERP Softwares.
3	Fiducia LLP	Establishing partnerships with Thailand SMPs	1. Small and medium-sized practitioners in Thailand (Bangkok). 2. Partners are comfortable in conversational and written English 3. Staffs are able to produce audit working papers in English 4. Size of firm - from 1-4 partners - more than 5 audit staffs
4	JBS Practice PAC	1. Establishing partnerships with Thailand SMPs - For business matching state to meet similar size SMPs & also law firms eager to work with audit firms	1. Law firms & Audit firms in the SMP market.
5	Kong, Lim & Partners LLP	1. Establishing partnerships with Thailand SMPs	1. English speaking Accountant & Auditors 2. To meet the honest and competent organisation that being able to work with 3. Purpose of the partnership is alliance and collaboration
6	K.K Lim & Co	Setting up office in Thailand	1. Thailand SMPs who can provide audit assurance, tax advisory and compliance services to Japanese companies based in Thailand 2. Thailand businesses who are keen to explore business opportunities in Myanmar.
7	Ardent Associates LLP	1. Establishing partnerships with Thailand SMPs - sourcing for similar firms to collaborate business on mutual basis	1. SMPs of at least 20 staff & above 2. SMPs with at least 2 partners or more
8	UHY Lee Seng Chan & Co	Establishing partnerships with Thailand SMPs - we are evaluating "back or shared office" concept in providing bookkeeping and payroll services in the ASEAN region. We would like to conduct market research with CPA and consulting firms in this region.	1. SMP firms 2. Consulting firms 3. HR firms (payroll services especially) 4. Legal firms

9	K. Y Chiang & Co	<ol style="list-style-type: none"> 1. Establishing partnerships with Thailand SMPs with similar vision 2. Setting up offices in Thailand <ul style="list-style-type: none"> - SMPs with a desire for global/regional vision, interested to work on cross borders advisory in tax, wealth planning and creation and improving global auditing standards. - Minimum requirements to be conversant in English and at least 10 staff firms, able and interested in tax planning also 	<ol style="list-style-type: none"> 1. SMPs with similar vision: desire for global/regional vision, interested to work on cross borders advisory in tax, wealth planning and creation and improving global auditing standards. 2. Tax practice firms 3. Consultancy firms
10	Robin Chia PAC	<ol style="list-style-type: none"> 1. Establishing partnerships with Thailand SMPs 2. Joining of network 3. Others: promoting China one belt one road workshop series 	<ol style="list-style-type: none"> 1. Thailand SMPs 2. Trade Associations
11	Unity Assurance PAC	<ol style="list-style-type: none"> 1. Establishing partnerships with Thailand SMPs 2. Joining of network <ul style="list-style-type: none"> - Sharing of technical knowledge in respective country - cross border referrals - may consider forming networks if cooperation is successful 	<ol style="list-style-type: none"> 1. Accounting firms who can communicate in english and able to serve our clients intending to venture into Thailand 2. Firms who are able to share technical knowledge in accounting and tax 3. To support their clients venturing into Singapore

Updated 30 June 2017